SUMMERY OF PRE-BID MEETING FOR COMPREHENSIVE AMC OF TELEPRESENCE EQUIPMENTS FOR 8 LOCATIONS OF MOES HELD ON 23-04-2013 AT 10.30 AM AT AVANI HALL, PRITHVI BHAVAN

The following Committee Members were present:

1.	Dr. K.J. Ramesh, Scientist – G	 Chairman
2.	Sh. Kailash Chand, Under Secretary	 Member
3.	Sh. V. V. Moorthy, Scientist – C, NIC Cell	 Member
4.	Sh. V. Krishnan, STA, Computer Cell, MoES	 Member

The representative from following firms have attended the meeting (The attendance sheet is enclosed at Annexure - A):

- 1. M/s. Siemens Ent Communications Pvt. Ltd., New Delhi
- 2. M/s. Presto Infosolutions Pvt. Ltd., New Delhi
- 3. M/s. Polycom, Gurgaon
- 4. M/s. IBM India Pvt. Ltd.

The summary of the meeting is as follows:

- 1. The Chairman had welcomed all the participants.
- 2. E-Procurement Division of NIC (HQ) had conducted an awareness session on e-Procurement solution of NIC to the bidders.
- 3. Further, the bidders has raised various queries and requested the Chairman to give one day time to seek more clarification. Accordingly, the Chairman has agreed and requested all the bidders to submit their queries through email to Mr. V. Krishnan, Member Secretary (v.krishnan@nic.in) latest by 24-04-2013 at 06.00 P.M.
- 4. The summary of queries raised in the meeting/received from the bidders and recommendations of the committee is enclosed as Annexure B.
- 5. The IT Division of MoES may take necessary approval from the Competent Authority before hosting in the website/communicating to the bidder.

(Kailash Chand) Member (V.V. Moorthy) Member (V.Krishnan) Member Secretary

(Dr. K.J. Ramesh) Chairman

S.No.	Query Raised by	Query	Recommendation of the Committee
1.	M/s. IBM India Pvt.	Requested to remove the consumable	Agreed to remove the UPS batteries from
	Lta.	work (Tender Clause No. 1)	the scope of work. However, Tables and Chairs are part of the telepresence suit
			supplied by POLYCOM, hence it will be part of CAMC.
2.	esto	Clarity on calculation of uptime (Tender	
=	solutions Pvt. Ltd., New Delhi	Clause No. 9.2)	uptime will be calculated quarterly by considering business hours (each month to
			be taken as 30 days) as follows:
			uptime 98% uptime = 705.6 hrs
	M/S. SIEMENS Ent Communications Pvt. Ltd., New Delhi	Requested to exempt the cases related to physical damages of equipment from the scope of work.	Agreed. The following clause may be incorporated in the Tender document.
	& Ms. IBM India Pvt. Ltd.		Repairs Not Included: The following services are outside the scope of this Agreement. Upon request of the MOES
			Agreement. Upon request of the MOES AND ASSOCIATED SITES, these services may be performed at the discretion of Service Provider and if performed will
			be at mutually agreed cost and terms.
			 Repair of damage resulting from unauthorized handling of hardware
			and software not recommended

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n the AND AND ation in a EM.	same, Raised during the meeting. to be Lessary taining	ge is Raised during the meeting.	ge is Raised during the meeting.	M/s. Siemens raised during the meeting. M/s. IBM requested the same vide their email dated 24-04-13 at 04.35 PM
Repair of damage resulting from the MOES AND ASSOCIATED SITES or an authorized agent of the MOES AND ASSOCIATED SITES (except Service Provider) making configuration changes, usage and operating in a manner not suggested by the OEM.	The Committee Agreed for the same, however, the necessary road permit to be obtained by the vendor and the MoES/Associated Site will provide necessary supporting document required for obtaining the road permit.	Not Accepted. Hence, No Change required in Tender Clause No.4.4.	Not Accepted. Hence, No Change required in Tender Clause No. 4.6.	Agreed. The revised BOQ is enclosed.
	In case of hardware requiring replacement The resolution time should start from the date & time of issue of road permit by the MoES/Associated Sites, wherever applicable.	Requested to ask for Manufacturer Authorisation Form from the bidders. (Tender Clause No. 4.4)	Requested to ask for Poloycom Telepresence Certified personel from the bidders instead of generic polycom certified personnel (Tender Clause No. 4.6)	Requested to change the BOQ proforma by including a column for VAT.
	M/s. Presto Info solutions Pvt. Ltd., New Delhi	-op -	-op -	M/S. SIEMENS Ent Communications Pvt. Ltd., New Delhi & M/s. IBM India Pvt. Ltd.
	4.	5.	9	7.

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spares.		Ltd.	
The bidder has to include the fresh list of	List of spares available at present.	M/s. IBM India Pvt.	11.
Battery Bank.			
backup time is ONE hour with 16 Nos. of			
2. It is clarified that the UPS battery		Ltd.	
 List Enclosed 	The detail of equipment installed	M/s. IBM India Pvt.	10.
telepresence suite.			
covered under CAMC as part of			
3. All these Palsmas are also need to be			
2. Make of Plasma: Pioneer			
part of telepresence suite.			
plasmas are at all 8 locations, which is	(Tender Clause 1 of RFP)	Ltd.	
1. It is clarified that the 3 Nos. of 60 inch	Clarification reg. Plasma Screens	M/s. IBM India Pvt.	9.
organized accordingly.			
site visit in advance, so that the same can be		Ltd., New Delhi	
the vendors need to submit the schedule for	address/contact person for the site visit.	Communications Pvt.	
Agreed and the same is enclosed. However,	Requested to provide all the site	M/S. SIEMENS Ent	œ

REST OF ALL THE TERMS & CONDITIONS AND OTHER TENDER CLAUSES ARE REMAIN THE SAME.

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THE DETAIL OF EQUIPMENTS

S.No.	<u>Equipment Detail</u>	Qty.	SERIAL No		
	LOCATION: MOES (HQ), NEW DELHI				
1.	POLYCOM RMX 2000 High Definition Modular Chassis based rack mountable Multipoint Control Unit (HD-MCU) with 30 ports scalable to 40 ports on High Definition (on IP with full transcoding). 4 ISDN PRI port scalable to 8 and management & scheduling software and all other accessories.	01	VR2100518TT8		
2.	POLCYOM CMA 4000 Modular Chassis based rack mountable Converged Management Application (CMA-4000) with management & scheduling software and other accessories	01	8691WN1		
03.	POLYCOM VBP 5300 Modular Chassis based rack mountable NAT TRAVERSAL DEVICE with all accessories	01	1028B01719		
04.	TELEPRESENCE SUIT (POLYCOM TPX 306) Telepresense Suit with 6 & 12 seats for off the call use, Conference Table, 3 Nos. of High Definition 60 Inch Plasma Displays, 3 Nos. of Cameras, 3 Nos. of codec and all other facilities as per specification of Polycom TPX 306.	01	TPX-00511		
05.	Extreme - Summit Network Switch X350-24T 24 Port 10/100/1000 Mbps (RJ45)	01	1025G80277		
06.	EMERSON NETWORK POWER (LIBERT) 6 KVA UPS WITH 1 HR. BACK UP (16 BATTERIES)	02	101006VM1283 101206AS6409		
	LOCATION: INDIA METEOROLOGICAL DEPARTMENT (IMI	O), NEW	/ DELHI		
01.	POLYCOM VBP 5300 Modular Chassis based rack mountable NAT TRAVERSAL DEVICE with all accessories	01	102 + 13 0 1684		
02.	TELEPRESENCE SUIT (POLYCOM TPX 306) Telepresense Suit with 6 & 12 seats for off the call use, Conference Table, 3 Nos. of High Definition 60 Inch Plasma Displays, 3 Nos. of Cameras, 3 Nos. of codec and all other facilities as per specification of Polycom TPX 306.	01	TPX-00508		
03.	Extreme - Summit Network Switch 24 Port 10/100/1000 Mbps (RJ45)	01	1025G80279		
04.	EMERSON NETWORK POWER (LIBERT) 6 KVA UPS WITH 1 HR. BACK UP (16 BATTERIES)	02	101206AS6412		
LOC	ATION: NATIONAL CENTRE FOR MEDIUM RANGE WEATHER FO	RECAST	TING (NCMRWF),		
01.	POLYCOM VBP 5300 Modular Chassis based rack mountable NAT TRAVERSAL DEVICE with all accessories	01	1028B01725		
02.	TELEPRESENCE SUIT (POLYCOM TPX 306) Telepresense Suit with 6 & 12 seats for off the call use, Conference Table, 3 Nos. of High Definition 60 Inch Plasma	01	TPX-00507		



	Displays, 3 Nos. of Cameras, 3 Nos. of codec and all other facilities as per specification of Polycom TPX 306.		
03.	Extreme - Summit Network Switch 24 Port 10/100/1000 Mbps (RJ45)	01	1025G80276
04.	EMERSON NETWORK POWER (LIBERT) 6 KVA UPS WITH 1 HR. BACK UP (16 BATTERIES)	02	101206AS6410
	LOCATION: NATIONAL INSTITUTE OF OCEAN TECHNOLOGY	(NIOT)	CHENNAI
01.	POLYCOM VBP 5300	01	1028B01710
	Modular Chassis based rack mountable NAT TRAVERSAL DEVICE with all accessories		
02.	TELEPRESENCE SUIT (POLYCOM TPX 306)	01	TPX-00505
	Telepresense Suit with 6 & 12 seats for off the call use, Conference Table, 3 Nos. of High Definition 60 Inch Plasma Displays, 3 Nos. of Cameras, 3 Nos. of codec and all other facilities as per specification of Polycom TPX 306.		
03.	Extreme - Summit Network Switch 24 Port 10/100/1000 Mbps (RJ45)	01	1025G80288
04.	EMERSON NETWORK POWER (LIBERT) 6 KVA UPS WITH 1 HR. BACK UP (16 BATTERIES)	02	101006VM1298
	LOCATION: NATIONAL CENTRE FOR ANTARCTIC & OCEAN RESE	EARCH(I	NCAOR),GOA
		Tale of the same o	AND DESIGNATION OF THE PARTY OF
01.	POLYCOM VBP 5300	01	1028B01746
	Modular Chassis based rack mountable NAT TRAVERSAL		
	DEVICE with all accessories		
02.	TELEPRESENCE SUIT (POLYCOM TPX 306)	01	TPX-00506
	Telepresense Suit with 6 & 12 seats for off the call use, Conference Table, 3 Nos. of High Definition 60 Inch Plasma		
	Displays, 3 Nos. of Cameras, 3 Nos. of codec and all other		
	facilities as per specification of Polycom TPX 306.		
03.	Extreme - Summit Network Switch 24 Port 10/100/1000 Mbps	01	1025G80287
03.	(RJ45)	01	1023080287
04.	EMERSON NETWORK POWER (LIBERT) 6 KVA UPS WITH 1 HR.	02	101006VM\34
•	BACK UP (16 BATTERIES)	0.2	101000 1111
	LOCATION: INDIAN NATIONAL CENTRE FOR OCEAN IN	FORMA	TION
	SERVICES(INCOIS),HYDERBAD		
01.	POLYCOM VBP 5300	01	1028B01708
	Modular Chassis based rack mountable NAT TRAVERSAL		
	DEVICE with all accessories		
02.	TELEPRESENCE SUIT (POLYCOM TPX 306)	01	TPX-00503
	Telepresense Suit with 6 & 12 seats for off the call use,		
	Conference Table, 3 Nos. of High Definition 60 Inch Plasma		
	Displays, 3 Nos. of Cameras, 3 Nos. of codec and all other		
	facilities as per specification of Polycom TPX 306.		
03.	Extreme - Summit Network Switch 24 Port 10/100/1000 Mbps (RJ45)	01	1025G80274
04.	EMERSON NETWORK POWER (LIBERT) 6 KVA UPS WITH 1 HR. BACK UP (16 BATTERIES)	02	1028B01708



01.	POLYCOM VBP 5300	01	1028B01726
	Modular Chassis based rack mountable NAT TRAVERSAL		
	DEVICE with all accessories		
02.	TELEPRESENCE SUIT (POLYCOM TPX 306)	01	TPX-00512
	Telepresense Suit with 6 & 12 seats for off the call use,		
	Conference Table, 3 Nos. of High Definition 60 Inch Plasma		
	Displays, 3 Nos. of Cameras, 3 Nos. of codec and all other		
	facilities as per specification of Polycom TPX 306.		
03.	Extreme - Summit Network Switch 24 Port 10/100/1000 Mbps	01	1025G80280
	(RJ45)		
04.	EMERSON NETWORK POWER (LIBERT) 6 KVA UPS WITH 1 HR.	02	101206AS6411
	DACK LID (16 DATTEDIES)		
	BACK UP (16 BATTERIES)		
	LOCATION: INDIAN INSTITUTE TROPICAL METEOROLOG	Y(IITM),	PUNE
01.	LOCATION: INDIAN INSTITUTE TROPICAL METEOROLOG		
01.		Y(IITM) , 01	PUNE 1028B02102
01.	LOCATION: INDIAN INSTITUTE TROPICAL METEOROLOGY POLYCOM VBP 5300		
	POLYCOM VBP 5300 Modular Chassis based rack mountable NAT TRAVERSAL		
	POLYCOM VBP 5300 Modular Chassis based rack mountable NAT TRAVERSAL DEVICE with all accessories	01	1028B02102
	POLYCOM VBP 5300 Modular Chassis based rack mountable NAT TRAVERSAL DEVICE with all accessories TELEPRESENCE SUIT (POLYCOM TPX 306)	01	1028B02102
	POLYCOM VBP 5300 Modular Chassis based rack mountable NAT TRAVERSAL DEVICE with all accessories TELEPRESENCE SUIT (POLYCOM TPX 306) Telepresense Suit with 6 & 12 seats for off the call use,	01	1028B02102
	POLYCOM VBP 5300 Modular Chassis based rack mountable NAT TRAVERSAL DEVICE with all accessories TELEPRESENCE SUIT (POLYCOM TPX 306) Telepresense Suit with 6 & 12 seats for off the call use, Conference Table, 3 Nos. of High Definition 60 Inch Plasma	01	1028B02102
02.	POLYCOM VBP 5300 Modular Chassis based rack mountable NAT TRAVERSAL DEVICE with all accessories TELEPRESENCE SUIT (POLYCOM TPX 306) Telepresense Suit with 6 & 12 seats for off the call use, Conference Table, 3 Nos. of High Definition 60 Inch Plasma Displays, 3 Nos. of Cameras, 3 Nos. of codec and all other	01	1028B02102
01.	POLYCOM VBP 5300 Modular Chassis based rack mountable NAT TRAVERSAL DEVICE with all accessories TELEPRESENCE SUIT (POLYCOM TPX 306) Telepresense Suit with 6 & 12 seats for off the call use, Conference Table, 3 Nos. of High Definition 60 Inch Plasma Displays, 3 Nos. of Cameras, 3 Nos. of codec and all other facilities as per specification of Polycom TPX 306.	01	1028B02102 TPX-00504
02.	POLYCOM VBP 5300 Modular Chassis based rack mountable NAT TRAVERSAL DEVICE with all accessories TELEPRESENCE SUIT (POLYCOM TPX 306) Telepresense Suit with 6 & 12 seats for off the call use, Conference Table, 3 Nos. of High Definition 60 Inch Plasma Displays, 3 Nos. of Cameras, 3 Nos. of codec and all other facilities as per specification of Polycom TPX 306. Extreme - Summit Network Switch 24 Port 10/100/1000 Mbps	01	1028B02102 TPX-00504



LIST OF CONTACT POINTS

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Tender Inviting Authority: Ministry of Earth Sciences

Name of Work: Comprehensive AMC for Telepresence Equipments of 8 locations of MoES Contract No:

Bidder Name:

PRICE SCHEDULE

(This BOQ template must not be modified/replaced by the bidder and the same should be uploaded after filling the

relevent columns, else the bidder is liable to be rejected for this tender. Bisdders are allowed to enter the Bidder Name and Value only)

				6			5			4			မ		2			1	S.No.	
***** Total in Words	**** Total in Figure	BACK UP)	ONLINE UPS WITH ONE HOUR	POWER BACKUP(EMERSON	SWITCH(EXTERNAL))	10/100/1000 NETWORK	TELEPRESENCE SUIT (24 PORT	5300E)	TRAVERSAL DEVICE VBP	TELEPRESENCE SUIT (NAT	306M)	(TELEPRESENCE SUIT TPX-	TELEPRESENCE SUIT	SITE EQIPMENT (RMX 2000)	VC INFRASTURE-CENTERAL	SITE EQIPMENT (CMA 4000)	VC INFRASTURE-CENTERAL	2	Item Description	
		9			8			8			8					1		3	Quantity	
		9 Nos.			Nos.			8 Nos.			8 Nos.			1 Nos.		1 Nos.		4	Units	
	0.00	0.00			0.00			0.00			0.00			0.00		0.00		5	Unit Price (Rs.)	
	0.00	0.00			0.00			0.00			0.00			0.00		0.00		6 (3 x 5)	Total Price (Rs.)	
Rupees only	0.00	0.00			0.00			0.00			0.00			0.00		0.00		7	(Rs.)	Service Tax
	0.00	0.00			0.00			0.00			0.00			0.00		0.00		8	(Rs.)	VAT, etc.
	0.00	0.00			0.00			0.00			0.00			0.00		0.00		9 (6+7+8)	(Rs.)	Total Price (Incl. Tax)

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Jamuso XXX Menny Reservices